

Steinert Marching Unit Parents Association

Statement of Revenues

10/1/2010 to 10/31/2010

<u>Revenues</u>	<u>Budget</u>	<u>Revenues</u>	<u>Expenses</u>	<u>Student Credits</u>	<u>Net Revenues</u>	<u>Excess Revenue (Shortfall)</u>
Family Memberships	1,100.00	1,000.00			1,000.00	-100.00
Shared Fundraisers						
Avon	50.00	-	-	(6.05)	(6.05)	(56.05)
Candy Sales	562.50	960.00	(626.00)	(240.00)	94.00	(468.50)
Cheesecakes & Pies	712.50	-	-	-	-	(712.50)
Gift Cents	2,922.90	22,062.00	(21,066.20)	(506.90)	488.90	(2,434.00)
Barber Shop	250.00	555.00	-	(275.00)	280.00	30.00
Magazine Sales	582.40	1,751.00	-	(358.20)	1,392.80	810.40
Magazine Sales (Online)	1,386.40	210.00	-	(92.20)	117.80	(1,268.60)
Music in Motion Ad Book	5,000.00	6,629.00	-	-	6,629.00	1,629.00
One Stop Shopping	525.00	259.60	-	(138.71)	120.89	(404.11)
Pizza Kits	350.00	-	-	-	-	(350.00)
Poinsettia Sale	162.80	-	-	-	-	(162.80)
Rosa Gift Certificates	1,408.50	1,280.00	(980.00)	(145.50)	154.50	(1,254.00)
Yankee Candle Sale	3,232.00	6,593.65	(3,990.59)	-	2,603.06	(628.94)
33 Barber Shop	-	-	-	-	-	-
	17,145.00	40,300.25	(26,662.79)	(1,762.56)	11,874.90	(5,270.10)
Non Shared Fundraisers						
33 Barber Shop	175.00	-	-	-	-	(175.00)
50/50	750.00	119.00	-	-	119.00	(631.00)
Music in Motion	6,545.00	12,057.00	(6,067.00)	-	5,990.00	(555.00)
Band Director Auction	100.00	-	-	-	-	(100.00)
Band Store	3,800.00	3,097.50	(1,687.00)	-	1,410.50	(2,389.50)
Direct Contributions	400.00	500.00	-	-	500.00	100.00
DVD/Photo Sales	1,400.00	-	-	-	-	(1,400.00)
Pasta Dinner	1,000.00	85.00	-	-	85.00	(915.00)
Uniform Sales	3,085.00	3,490.00	(1,180.25)	-	2,309.75	(775.25)
Family Restaurant Night O	350.00	-	-	-	-	(350.00)
Rosa's SMUPA Night	800.00	200.00	-	-	200.00	(600.00)
Vending Machines/Parades	1,250.00	-	-	-	-	(1,250.00)
Football Games/Sales	100.00	202.17	-	-	202.17	102.17
Car Wash	1,000.00	401.00	-	-	401.00	(599.00)
Band Camp Sales	380.00	25.00	(867.22)	-	(842.22)	(1,222.22)
Miscellaneous	200.00	-	-	-	-	(200.00)
	21,335.00	20,176.67	(9,801.47)	-	10,375.20	(10,959.80)
Band Banquet Tickets	4,000.00	-	-	-	-	(4,000.00)
Total Revenues	43,580.00	61,476.92	(36,464.26)	(1,762.56)	23,250.10	(20,329.90)

Steinert Marching Unit Parents Association

Statement of Profit & Loss

10/1/2010 to 10/31/2010

<u>Revenues</u>	Proposed	Transfers	Revised Budget	Actual	Variance
Membership	\$ 1,100.00		\$ 1,100.00	\$ 1,000.00	\$ (100.00)
Shared Fundraisers	17,145.00		17,145.00	11,874.90	(5,270.10)
Non Shared Fundraisers	21,335.00		21,335.00	10,375.20	(10,959.80)
Band Banquet Ticket Sales	4,000.00		4,000.00	-	(4,000.00)
TOTAL REVENUES	\$ 43,580.00	\$ -	\$ 43,580.00	\$ 23,250.10	\$ (20,329.90)
Expenses					
Director's Budget					
Instruction Stipends	3,700.00		3,700.00	4,265.00	(565.00)
Show Design	2,000.00		2,000.00	2,200.00	(200.00)
Copier Lease/Printing	2,000.00		2,000.00	-	2,000.00
Equipment	5,900.00		5,900.00	93.93	5,806.07
Miscellaneous Expenses	3,325.00		3,325.00	1,130.06	2,194.94
Band Banquet/After Pro	9,000.00		9,000.00	-	9,000.00
Total Director's Budget	25,925.00	-	25,925.00	7,688.99	18,236.01
Administrative Costs					
Tax/Insurance/State Fees	3,000.00		3,000.00	20.00	2,980.00
Sunshine/Miscellaneous	600.00		600.00	121.88	478.12
Total Administrative Costs	3,600.00	-	3,600.00	141.88	3,458.12
Indirect Expenses					
Reserve - Disney Trip	17,500.00		17,500.00	-	17,500.00
Reserve - Scholarships	6,000.00		6,000.00	-	6,000.00
Reserve - Leadership School	1,500.00		1,500.00	-	1,500.00
Total Indirect Costs	25,000.00	-	25,000.00	-	25,000.00
TOTAL EXPENSES	54,525.00	-	54,525.00	7,830.87	46,694.13
Income (Loss)				\$ 15,419.23	
ANALYSIS OF RESERVES					
	<u>Balance</u>			<u>Balance</u>	
	<u>6/30/2010</u>	<u>Increased</u>	<u>Decreased</u>	<u>9/30/2010</u>	
Student Credits	\$ 1,846.82	\$ 1,369.56	\$ -	\$ 3,216.38	
Disney Trip	\$ -			\$ -	
Rainy Day	\$ 23,032.40	\$ -		\$ 23,032.40	