

**Steinert Marching Unit Parents Association
Statement of Revenues**

Feb-10

<u>Revenues</u>	<u>Budget</u>	<u>Revenues</u>	<u>Expenses</u>	<u>Student Credits</u>	<u>Net Revenues</u>	<u>Excess Revenue (Shortfall)</u>
Anticipated Fund Balance	\$10,000.00					-\$10,000.00
Family Memberships	1,400.00	1,220.00			1,220.00	-180.00
Shared Fundraisers						
Avon	75.00	91.54	-	(54.28)	37.26	(37.74)
Candy Sales	650.00	2,640.00	(1,320.00)	(660.00)	660.00	10.00
Cheesecakes & Pies	500.00	4,590.00	(3,300.00)	(600.00)	690.00	190.00
Dinner Tours	100.00	368.00	20.00	(85.00)	303.00	203.00
Gift Cents	1,700.00	97,393.00	(92,843.20)	(2,376.60)	2,173.20	473.20
Goebel/Hummel Figurines		1,257.89	(893.00)	(138.03)	226.86	226.86
Magazine Sales	650.00	3,184.65	(1,765.80)	(570.60)	848.25	198.25
Magazine Sales (Online)	350.00	965.68	-	(423.80)	541.88	191.88
Music in Motion Ad Book	6,400.00	12,786.00	(1,530.20)	(5,610.30)	5,645.50	(754.50)
One Stop Shopping	300.00	1,043.77	(89.25)	(398.30)	556.22	256.22
Pizza Kits	500.00	4,245.00	(2,940.58)	(730.00)	574.42	74.42
Poinsettia Sale	150.00	1,110.75	(793.75)	(158.35)	158.65	8.65
Rosa Gift Certificates	1,000.00	7,500.00	(4,500.00)	(1,514.00)	1,486.00	486.00
Yankee Candle Sale	2,600.00	17,968.91	(7,164.27)	(3,579.91)	7,224.73	4,624.73
	14,975.00	155,145.19	(117,120.05)	(16,899.17)	21,125.97	6,150.97
Non Shared Fundraisers						
33 Barber Shop	300.00	102.00			102.00	(198.00)
50/50	500.00	828.00	(414.00)		414.00	(86.00)
Music in Motion	9,000.00	9,181.15	(2,189.56)		6,991.59	(2,008.41)
Band Director Auction	350.00	122.00			122.00	(228.00)
Band Store	1,000.00	(8,423.30)	6,403.00		(2,020.30)	(3,020.30)
Direct Contributions	100.00	425.00			425.00	325.00
DVD/Photo Sales	3,000.00	1,020.00	(349.33)		670.67	(2,329.33)
Pasta Dinner	1,200.00	-	-		-	(1,200.00)
Uniform Sales	1,750.00	3,805.00	(977.00)		2,828.00	1,078.00
Family Restaurant Night Out	150.00	350.00			350.00	200.00
Rosa's SMUPA Night	1,200.00	1,100.00			1,100.00	(100.00)
Vending Machines/Parades	1,500.00	221.28			221.28	(1,278.72)
Festival Show Tickets	50.00	-	-		-	(50.00)
Septemberfest	250.00	-	-		-	(250.00)
Student Fundraisers	500.00	-	-		-	(500.00)
Football Games/Sales	500.00	100.00			100.00	(400.00)
Car Wash	500.00	505.00			505.00	5.00
Band Camp Sales		100.00	(958.93)		(858.93)	(858.93)
Haldeman Test Drive	250.00	1,290.00			1,290.00	1,040.00
Miscellaneous	50.00	159.73			159.73	109.73
	22,150.00	10,885.86	1,514.18	-	12,400.04	(9,749.96)
Band Banquet Tickets	6,000.00	-			-	(6,000.00)
Total Revenues	54,525.00	167,251.05	(115,605.87)	(16,899.17)	34,746.01	(19,778.99)

Steinert Marching Unit Parents Association
Statement of Profit & Loss

February-10

<u>Revenues</u>	Budget	Transfers	Revised Budget	Actual	Variance
Fund Balance Anticipated	\$ 10,000.00		\$ 10,000.00	\$ -	\$ (10,000.00)
Membership	1,400.00		1,400.00	1,220.00	(180.00)
Shared Fundraisers	14,975.00		14,975.00	21,125.97	6,150.97
Non Shared Fundraisers	22,150.00		22,150.00	12,400.04	(9,749.96)
Band Banquet Ticket Sales	6,000.00		6,000.00	-	(6,000.00)
TOTAL REVENUES	\$ 54,525.00	\$ -	\$ 54,525.00	\$ 34,746.01	\$ (19,778.99)

Expenses

Director's Budget					
Instruction Stipends	3,700.00		3,700.00	2,900.00	800.00
Show Design	2,000.00		2,000.00	2,000.00	-
Copier Lease/Printing	2,000.00		2,000.00	471.46	1,528.54
Equipment	5,900.00		5,900.00	5,889.79	10.21
Miscellaneous Expenses	3,325.00		3,325.00	511.86	2,813.14
Band Banquet/After Prom	9,000.00		9,000.00	(400.00)	9,400.00
Total Director's Budget	25,925.00	-	25,925.00	11,373.11	14,551.89

Administrative Costs

Tax/Insurance/State Fees	3,000.00		3,000.00	400.00	2,600.00
Sunshine/Miscellaneous	600.00		600.00	356.80	243.20
Total Administrative Cos	3,600.00	-	3,600.00	756.80	2,843.20

Indirect Expenses

Reserve - Disney Trip	17,500.00		17,500.00	-	17,500.00
Reserve - Scholarships	6,000.00		6,000.00	-	6,000.00
Reserve - Leadership Schc	1,500.00		1,500.00	-	1,500.00
Total Indirect Costs	25,000.00	-	25,000.00	-	25,000.00
TOTAL EXPENSES	54,525.00	-	54,525.00	12,129.91	42,395.09

Income (Loss)

\$ 22,616.10

ANALYSIS OF RESERVES

	Balance <u>6/30/09</u>	Increased	Decreased	Balance <u>2/28/10</u>
Student Credits	\$ 12,139.24	\$ 16,655.54	\$ 20,775.27	\$ 8,019.51
Disney Trip	\$ (16,200.00)	\$ 107,239.29	\$ 135,041.00	\$ (44,001.71)
Rainy Day	\$ 22,600.83			\$ 22,600.83

Steinert Marching Unit Parents Association
Balance Sheet
As of February 28, 2010

ASSETS

Current Assets

Bank Accounts

1101 TD Bank North Checking 18,508.30

1201 Sovereign Bank Money Market 24,848.06

Total Bank Accounts \$ 43,356.36

Other Current Assets

1300 Prepaid Expenses 0.00

Total Other Current Assets \$ 0.00

Total Current Assets \$ 43,356.36

TOTAL ASSETS \$ 43,356.36

LIABILITIES AND EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

2200 Student Credits 8,019.51

2300 Disney Trip Deposits -44,001.71

4350 Clearing Account -200.00

Total Other Current Liabilities -\$ 36,182.20

Total Liabilities -\$ 36,182.20

Equity

3100 Restricted Net Assets - Rainy Day Fund 22,600.83

Opening Balance Equity 34,321.63

Net Income 22,616.10

Total Equity \$ 79,538.56

TOTAL LIABILITIES AND EQUITY \$ 43,356.36